Effective May 10, 2024

2024 MEDIA KIT

AND LA BER ENDER

Connect to Consumers throughout **Connecticut.**

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HEARST CONNECTICUT MEDIA GROUP



Our print & online products reach more than a half-million area decision-makers each week.

The Hearst Connecticut Media Group is publisher of 9 dominant daily newspapers in Connecticut — covering Fairfield, New Haven, Litchfield, Middlesex, Hartford and Tolland counties. Our 21 weekly publications provide hyper-local coverage to key towns in our market.

With the largest news gathering team in the state, Hearst's Connecticut news products have a serious journalistic commitment to provide local, watchdog and investigative reporting that impacts the communities they serve.

In addition to its journalistic commitment, Hearst recognizes its responsibility to help its advertising customers grow their businesses by offering the most cost-effective and targeted opportunities to reach new customers.

[/] HCMG Media Kit | **2024** [•]

A national company with a local focus – Our team of media specialists knows our products and our market better than anyone else, and are prepared to deliver innovative solutions for businesses of any size.

We offer marketing without borders. Our audience delivery capabilities don't stop at our core market; we can bring any message to any customer across the country, from DMA to zip-code level.

Hearst is one of the nation's largest diversified media, information and services companies with more than 360 businesses. Its major interests include ownership in cable television networks such as A&E, HISTORY, Lifetime and ESPN; global ratings agency Fitch Group; Hearst Health, a group of medical information and services businesses; 31 television stations such as WCVB-TV in Boston and KCRA-TV in Sacramento, Calif., which reach a combined 19 percent of U.S. viewers.

Hearst also includes newspapers such as the Houston Chronicle, San Francisco Chronicle and Albany Times Union, nearly 300 magazines around the world including Cosmopolitan, ELLE, Harper's BAZAAR and Car and Driver; digital services businesses such as iCrossing and KUBRA; and investments in emerging digital and video companies such as Complex Networks, AwesomenessTV, BuzzFeed and Vice.

Why Hearst?

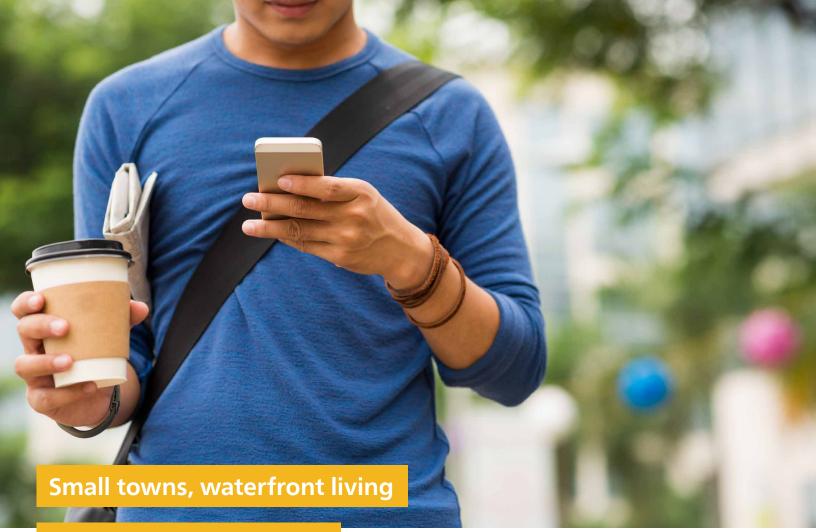
We're part of one of the largest, most diversified media companies in the world – Hearst's major interests include magazine, newspaper and business publishing, cable networks, television and radio broadcasting, Internet businesses, TV production, newspaper features distribution, business information and real estate.





"A hallmark of this company has been an ability to embrace change, rarely giving up on anything we are good at."

STEVEN R. SWARTZ President & CEO, Hearst



and urban sophistication

make up a diverse and expanding

market in which to do business.

#1	reach across Connecticut
1M WEEKLY PRINT READERS	3.9M MONTHLY LOCAL WEBSITE VISITORS

- Ranked 4th in the US for advanced (graduate) degrees.
- Per capital personal income (\$87,447).
- Home to 15 Fortune 500 companies as well as influential business decision-makers
- 1.3M Connecticut adults are in white-collar occupations.

Sources: Nielsen Scarborough, Fortune.com, Point2Homes.com, US Census

We have Connecticut **covered.**



HCMG Print & Digital Coverage

HCMG Digital Coverage

Our print coverage area also includes portions of Westchester and Putnam counties in New York.

Our 9 daily daily and 21 weekly newspapers cover central, southwestern and coastal Connecticut.

DAILY NEWSPAPERS

Connecticut Post Greenwich Time Journal Inquirer Meriden Record-Journal New Haven Register Stamford Advocate The Middletown Press The News-Times The Norwalk Hour

MONTHLY MAGAZINE

Connecticut Magazine

CONNECTICUT POST

TIMES

STAMFORD ADVOCATE

STPORT NE

ull Times

DARIEN

New Waven Register

Dangerous crossing

DAN HAP

THE LITCHFIELD COUNTY TIMES

Der anuret in direct and for adoption

ShoreLineTimes

ures great and small

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WEEKLY NEWSPAPERS

Berlin Citizen Cheshire Citizen Cheshire Herald Fairfield Citizen Litchfield County Times New Canaan Advertiser New Milford Spectrum North Haven Citizen Shelton Herald **Shoreline Times** Southington & Plainville Citizen The Darien Times The Milford Mirror The Post The Register Citizen The Ridgefield Press The Trumbull Times The Wilton Bulletin **Town Times** West Hartford News Westport News

ARTS Hearst **Direct Express** Targeted Delivery Our direct marketing solutions can bring your message to every household in the market, or a targeted selection of your best potential customers. We offer design, print and delivery options to suit every

size business and budget, with attractive,

high-impact AdNotes, single sheets,

households you're looking to reach.

menus, booklets and more. Our direct

mail program can put custom-designed

postcards, self-mailers and letters into the

Dr. Ian's ecoming Sunday Arts & Style

Every Sunday, our arts & style publication will feature the better things in life, from home and fashion to food and films.

Ours is an affluent and educated market with an active interest in the finer things in life. 43.7% of our readers have household incomes of \$100,000 or more, and spend their money locally on arts, style, travel, wellness, home décor, fine dining and philanthropy.

Appears in the five Fairfield County dailies only.

Source: Nielsen Research 2023; Connecticut Print and Digital Audience

A&L— Publishes Thursday

Arts & Leisure features exhibits, theater, dance, film, music and entertainment that is happening in our communities. It appears in 7 of our weekly community newspapers.

GO— Publishes Thursday

Connecticut's Premier Entertainment Publication. Appears in the five Fairfield County dailies and NHR only.

(TMC) Shared Mail

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Hearst CT Media Group's TMC products (Total Market Coverage) are four-page shells that provide a "jacket" to house the single sheet inserts and circulars. It is distributed to our non-subscribers so when partnered with our core products, you can effectively deliver to 100% of the market.

tavings Express

Savings Express







Newspaper special sections

Best of

Our "Best of" sections cater to local market favorites. They include Best of New Haven and Best of the Shoreline.

Education

Outlook

We produce a variety of Education-themed special sections geared towards parents in our communities.





Top Workplaces

A special publication that seeks to honor and recognize some of the best companies to work for throughout Connecticut.



Real Estate

Our Real Estate sections showcase the enviable homes and estates throughout our coverage area and publish frequently throughout the year.



Answerbooks

These publications contain important and useful information for the local residents and are used as reference guides all year long.



 The primary monthly, glossy authority on shopping, dining, entertainment and travel in Connecticut.

Our Magazines

Connecticut Magazine's average circulation is greater than all local and most national magazines in Connecticut, including Time, Food & Wine, Travel & Leisure, Architectural Digest and a whole lot more. No magazine delivers Connecticut better!









Targeted Distribution

Bridal shops, registries, wedding retailers, advertiser locations, beauty salons and day spas.





Digital Reach

Our core websites and national partnerships offer unbeatable reach and access.



Hearst CT Media Group's news sites are the #1 source for news and information in central, southwestern and coastal CT.



News Website	Pageviews	Total Visits
CTInsider.com	3,845,083	2,548,390
CTPost.com	2,722,584	1,422,231
NHRegister.com	1,950,622	1,051,808
NewsTimes.com	1,498,954	774,044
StamfordAdvocate.com	1,305,893	604,237
GreenwichTime.com	739,745	412,656
TheHour.com	682,063	403,607
CTInsider.com/GametimeCT	664,468	444,496
MiddletownPress.com	590,229	336,287
RegisterCitizen.com	257,257	165,152
CTInsider.com/JournalInquirer	236,095	187,935
CTInsider.com/ConnecticutMagazine	176,285	149,656
DarienTimes.com	172,079	118,634
NCAdvertiser.com	110,097	69,425
CTInsider.com/Westport	92,413	79,126
MilfordMirror.com	89,029	63,781
CTInsider.com/Fairfield	88,349	73,276
the Ridge field Press.com	74,740	43,386
CTInsider.com/Shoreline	62,419	52,346
SheltonHerald.com	56,044	37,894
WiltonBulletin.com	37,669	24,018
TrumbullTimes.com	37,088	26,889
CTInsider.com/NewMilford	35,314	29,548
CTInsider.com/WestHartford	24,733	21,397
CTInsider.com/Hartford	4,850	4,204
CTInsider.com/LitchfieldCounty	2,125	1,766

HCMG Media Kit | 2024



DISPLAY BANNERS

Our core websites generate 26 million page views each month, with over 2 million unique visitors. We offer both standard ad positions and high-profile Rich Media opportunities to bring your message to local consumers.

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LOCALMARKET+ ENHANCED LISTINGS

Leverage our domain rank to be part of a top search result for your industry! Professional HCMG curators determine which businesses are included using independent research. These curated lists help consumers save time and money when they shop by discovering local businesses for their needs. Benefits include premium position, logo, fully customizable text and links, photo or video, add a coupon or offer, lead generation capabilities and more.



NATIVE ADVERTISING

Our native content teams specialize in developing custom native advertising programs that enriches, empowers, and adds value to the lives of readers. We craft your story in the same look, feel and tone as our editorial allowing your message to be seamlessly integrated across our news site experience.





CONNECTED TV

Connected TV accesses premium, professionally produced content viewed over an internet connection, on a TV. We focus on large screen and long-form unskippable premium content. CTV has the highest video completion rate of 97% compared to desktop, tablet, & mobile. Access a hard to reach audience like millennials and other cordcutters!

STREAMING AUDIO

Take your campaign to the next level by engaging listeners as they are tuned in to their favorite playlists and podcasts. Target hard-to-reach Millennials and "on the go" audiences utilizing non-skippable, brandsafe programmatic advertising.











VIDEO CREATION

Compel buyers with the power of video. Boost your marketing strategy with professionally recorded video content that builds trust and differentiates your brand through one of the most influential content formats.

CUSTOM WEBSITES

We can help you transform and optimize your current site or build you a whole responsive new site – multiple levels of service and customization are available.

ADVANCED AUDIENCE TARGETING

We can customize your campaign to just the right audience on a network of over 10,000 national sites, based on geographic, demographic and online search behavior criteria.

SEM (SEARCH ENGINE MARKETING)

Have our team of experts manage your SEM to increase your ranking in paid search results on Google, Yahoo & Bing. We will work within your ad budget and pace your campaign to ensure a consistent ad presence.













SOCIAL MEDIA MANAGEMENT (SMM)

We will set up and/or enhance your business presence on popular social networking sites such as Facebook, Twitter, Google+ and LinkedIn. Multiple service levels available.

FACEBOOK & INSTAGRAM ADVERTISING

Let us help you effectively leverage the power of Facebook & Instagram by targeting age, gender, education level and interests. Sponsored posts appear in user's News Feed; banner ads are visible at all times on right-hand side of page.

EMAIL MARKETING

Target new customers by geography, interest and demographics, or stay in touch with your current customer database. Detailed reporting allows you to track open rates and click-throughs to your site.

REPUTATION MANAGEMENT

We maximize your online reputation by building your local online listings across top directories and review websites. Our monitoring feature notifies you when a new review is posted, allowing for a timely response. Combine Yelp campaigns with reputation management for a strategic, multi-channel approach to propel your brand online.

SEO (SEARCH ENGINE OPTIMIZATION)

SEO improves your business' presence on "organic" or free search results. Available at several rate levels to suit your needs, all packages include a video and landing page, custom URL and keyword/ geographic targeting to enhance your search ranking.

YOUTUBE/TRUEVIEW

We can help you create a YouTube video that will appear in search results in all the major search engines.

Connect to Consumers throughout **Connecticut.**



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